

# 2012 International POA Breed Promotion Sale

Iowa State Fairgrounds - Des Moines, Iowa - October 12&13, 2012

**MUST BE POSTMARKED ON OR BEFORE JULY 20, 2012**

Please read & complete both pages. If additional forms are needed, contact the National Office or use Photocopy

**\*\*\*Any Consigned POA that does not go through the sale ring will be assessed a \$1000 penalty, subject to an appeal to the International Sale Committee**

1. Only registered POAs owned by active POAC members in good standing will be accepted by the Screening Committee. No substitutes will be accepted. Ponies sell according to catalog numbers. Each POA is the responsibility of the consignor until the auctioneer pronounces it sold. At that time, responsibility will shift to the buyer unless the owner immediately announces, "NO SALE".

2. A picture of each POA consigned to the sale must accompany the consignment form. Please send good, non-retouched pictures taken during the current year. Consignment forms which are not accompanied by pictures, or which are accompanied by poor pictures, will not be accepted. A brief owner's statement (50 words or less) also must accompany the form. The Screening Committee must rely heavily on this statement, on the pictures, and pedigrees of each consignment. The final screening will be made at the sale. Please bring quality POAs which are within the height limit, which have good POA color and are well groomed and fit. Ponies should be in show condition.

3. The Screening Committee has the power to screen and select the best POAs, keeping in mind a balance in terms of age and sex. The committee will also consider color, breeding, show records, and the height limit. At the same time, it will try to accommodate as many consignors as possible.

4. Send a good quality photograph (with a contrasting background), along with the consignment form. If the photo is of a Reference Sire, also send a Reference Sire statement.

5. No pony will be started for less than \$200.00. If no bid is received, all fees are forfeited and the seller must **NO SELL** the pony. If the pony later sells on the grounds, the **NO SALE** fee will be applied to the commission. Commission will be charged on lease purchases made as a result of the consignment to sale.

Ponies that are not consigned to the Des Moines, IA, International Sale or Futurity, cannot be stabled or brought onto the grounds without prior arrangements. Contact Susie Drish @ 641-919-3741 to make prior arrangements. The owner of any pony that is on the grounds, whether or not it is consigned to the sale, will be required to pay the Sales Commission if a purchase results from a pony being on the grounds.

6. Each lot that is consigned with your consignment form must be accompanied by the pony's registration certificate, a breeding certificate (if the pony is a bred mare), a signed transfer form, a brief owner's statement (50 words or less), a brand-inspection report, and a photograph of the pony. Also include a Reference Sire Statement if you are listing a Reference Sire. If your entry is not selected by the Screening Committee, all materials will be returned to you.

7. **Bring separate health papers (these should include temperature reading and the results of a negative Coggins Test taken within the last six months) for each pony brought to the sale, and deliver the papers to the inspection committee.**

8. **ALL PONIES WHICH ARE CONSIGNED AND ACCEPTED MUST BE OFFERED FOR SALE IN THE AUCTION RING!** You must provide a good halter and lead rope for each pony that is sold. Consignors of ponies which are sold at the sale will be paid beginning at 2:00 PM each day.

9. Ponies must conform to the requirements listed in the current Official POA Handbook. Mature ponies under 46", or over 56" may be screened out.

10. The seller will pay transfer fee at time of settlement.

11. A "NO SALE" must be made clear between the seller and the auctioneer before the pony leaves the

ring. This is the seller's responsibility.

12. **If a pony accepted for the sale is sold before arriving at the sale, the consignor must pay a 10% commission. This practice is discouraged, however, because this is a catalog sale, with a limited number of entries. If you consign a POA, bring it to the sale.**

13. **All papers on each pony must be up-to-date or a \$25 rush fee will be charged for each pony.**

14. Consignments close July 20. Entries must reach the National Office postmarked on or before that date. Consignment fees must accompany the consignment form.

15. Any POA tracing to the AQHA sire Impressive must verify HYPP status prior to sale.

16. Catalog ad rates are as follows: \$100 for full page, \$60 for half page, \$35 for a quarter page and \$25 for business card size. Contact Sale Co-Chairman Lee Ann Haack at lhaack@commspeed.net or (319)668-2986. Ads due by August 8, 2012. No "pony for sale" ads, except those consigned to the sale.

17. All weanlings/yearlings consigned are eligible to enter the Incentive classes. Write YES or NO in the box provided on the consignment form. By writing yes, owner agrees to pay 2% of the selling price into the 2013 IF class. **The pony may not sell, in the barn, for less than the highest last bid in the sale ring.** By marking the box it WILL NOT make your yearling eligible for the 2013 class. You **MUST** (no exceptions) also complete the 2-Year-Old Incentive Fund form and mail in with the completed consignment form.

I hereby consign the listed animal(s) to the sale. In consideration for being allowed to offer my POA(s) for sale, I hereby agree to release Pony Of the Americas Club, Inc. and its officers and members from responsibility for any and all damages and injury that may occur to me, my family, or my animal(s) at the fairgrounds. All catalogued ponies present at the sale must go through the sale ring. I understand that if I **NO SALE** my POA(s), I will still be responsible for paying the passout fee. I further agree to pay the 10% commission on the purchase price of any pony I sell at the sale (whether it is sold privately on the grounds or publicly through the auction). I understand that the order in which ponies are to be sold will be determined by the Sale Committee. I agree to abide by all of the terms and conditions listed above. I understand that the inspection that the committee will make during measuring is merely a courtesy and that it is not intended to determine soundness. I understand that the responsibility for soundness is determined by the buyer and seller. Should a prospective buyer request that a licensed veterinarian perform a complete examination (at the buyer's expense), I agree that I will present my pony for this examination. The owners of animals which are not in the sale or entered in the Futurity cannot stable those animals at the Iowa State Fairgrounds without making prior arrangements. NO Exceptions.

*By signing these consignment forms, I agree to abide by the sale rules and regulations set by the POAC, Inc.*

Name of Owner/Authorized Agent: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Telephone Number (Day & Evening w/Area Code): \_\_\_\_\_

Email: \_\_\_\_\_

**Please read and complete both pages of this form!**

# NOTICE TO 2012 SALE CONSIGNORS

## 2013 WESTERN PLEASURE & LONGE LINE INCENTIVE CLASSES

To be held in conjunction with the  
International Futurity Show in October 2013 . . .

Open to any Weanling or Yearling that is consigned to the 2012 POA International Sale.

The POA consigned to the International Sale must be presented in the sale ring.  
If the Weanling or Yearling does not sell in the ring, and later sells in the barn, a transfer  
must take place and all appropriate fees must be made in the sale office to remain eligible.  
The pony may not sell in the barn for less than the highest bid in the Sale Ring.

### Owner Information ... To Remain Eligible:

- Seller agrees to pay 2% of the selling price.
- The 2% fee will be deducted at the time of settlement at the sale.
- This is NOT a mandatory class that consignors must commit their yearling to.
- This form MUST be completed and sent in with your consignment form. . . NO EXCEPTIONS

### Buyer Information ... To Remain Eligible

- To remain eligible, there will be a \$100 sustaining fee that must be paid by the new owner,  
Due by July 1, 2013.

**2013 Payback: 50% • 25% • 12% • 8% • 5%**

### Only One (1) Entry Per Form

Cataloged Pony's Name: \_\_\_\_\_

Registration Number: \_\_\_\_\_ Foaling Date: \_\_\_\_\_

For Yearling Longeline Incentive Class 2013

For Two-Year-Old Western Pleasure Incentive Class 2013

Consignor's Name: \_\_\_\_\_

Complete Mailing Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Day Phone Number: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Signature: \_\_\_\_\_ Date Consignment is Submitted: \_\_\_\_\_

*Signature of Consignor - Consignor must be a 2012 POA National Member to participate in this program. Consignor hereby agrees to all of the above terms and conditions and agrees that once this weanling/yearling has been consigned into the 2012 POA International Sale, it will not be withdrawn from the Incentive Program.*

# 2012 International POA Breed Promotion Sale

## Iowa State Fairgrounds - Des Moines, Iowa - October 12-13, 2012

Sale starts each day at 9:00 am sharp - 10% Commission on All Sales - Consignors must be 2012 POAC National Members - Papers Must be Current. CONSIGNMENTS MUST BE RECEIVED IN THE POA OFFICE ON OR BEFORE JULY 20, 2012 (Early Consignments due June 1, 2012)

Pass out Fees: \$50 for \$2,500 or less - \$100 for \$2,500 to \$5,000 - \$150 for \$5,000 or more

Papers must be current - If papers are not up-to-date including stallion to gelding status and tentative to permanent status, a \$25 fee will be charged per pony in addition to the consignment fee. Six year old POAs must be advanced to Permanent and have a Permanent Height Card (can be obtained during inspection at Sale/Futurity. Bring separate health papers and Coggins papers for each pony (temperature reading included). Ponies will not sell without negative Coggins Test Report dated within six months of sale.

Pony's Name/Registration #	Age	Current Height	Sex	Consignment Fee per Pony (Entry Fee, Catalog Listing)	Early Arrival \$20/Stall	Tack Stall \$65	Incentive Weanling/Yearling	Ref Sire \$50	Rush/Change Fee \$25	Lot # Request	Total Fees Due
				\$115			Y N				
				\$115			Y N				
				\$115			Y N				
				\$115			Y N				
				\$115			Y N				

**CHECKLIST:**

**Did you include the following with each consignment**

- Original Certification of Registration
- Signed Transfer Form (Two signed transfers if Mare is in Foal)
- Breeders Certificate for All Mares in Foal
- Veterinary Statement verifying Mare is in Foal
- Verification of HYPFP Status if Impressive Breeding in Pedigree
- Brief Statement for Catalog (less than 100 words)
- Signed Weanling/Yearling Incentive form for 2013 eligibility
- Consignment Fee and all additional fees
- Good Quality Recent Photo for Catalog (no proofs accepted)
- Completed and signed Sale Rules page

**Signature of Owner/Authorized Agent:**

By signing this form, I agree to abide by the sale rules & regulations set by the POAC Inc. that can be found in the POAC National Handbook and in the Sale Consignment Rules on the backside of this form

Day Phone # \_\_\_\_\_

Email \_\_\_\_\_

ENTER TOTAL FEES DUE:

Number of bags \_\_\_\_\_ X \$7.00/bag = \_\_\_\_\_  
 Lot # Request (Only available to those consignments received by June 1, 1012) \_\_\_\_\_ X \$25/pony = \_\_\_\_\_  
 Membership Fee (if owner is not current 2012 National Member) \_\_\_\_\_ \$70 = \_\_\_\_\_